



Commercial Solutions

COMMERCIAL INSURANCE IS COMPLEX

B. F. Saul Insurance simplifies it for you.

B. F. Saul Insurance helps for-profit businesses and non-profit organizations protect their assets and reduce their risks with the right commercial insurance. For over 100 years, we've partnered with organizations to provide proactive, responsive insurance advisory and brokerage services—taking care of your insurance needs, so you can focus on your core business.

We recognize that every commercial operation is different, so we start by understanding your business goals and risks, as well as your tolerance for risk. Then we develop customized insurance solutions to protect what you value.

We also know that your needs and situation evolve over time. That's why we review and assess your coverages often, identifying new risks and proactively recommending the right insurance solutions.

We know your industry

B. F. Saul Insurance advisors apply their deep product, market, and sector knowledge to ensure you get the commercial coverage that best meets your needs, at the best value. Our team brings a wealth of experience in:

- ✓ Commercial Real Estate
- ✓ Non-Profit Organizations
- ✓ Trade Associations
- ✓ Government Contractors
- ✓ Professional Services Firms

We provide responsive, knowledgeable service

Over 95% of our customers renew their policies through us, and that's a testament to our exceptional service. When you have questions or need advice, you won't spend long stretches on hold or talk with a chatbot. You'll quickly reach a live person who is knowledgeable about your account and coverages and invested in your success. And if you need to file a claim, our claims advocate will be by your side throughout the process—making it seamless and ensuring you receive the claim payout you deserve.

We build trusted, caring relationships

B. F. Saul Insurance advisors take the business of insurance personally. We're driven to help people we know, like, and value protect their assets by providing expert advice based on our deep experience. And we do that through in-person meetings and frequent phone calls and e-mails. In fact, if we don't hear from you for a while, we'll check in! Our dedicated team is intent on exceeding your expectations and goals.

Learn how we can manage your risks today:

bfsaulinsurance.com  B.F. Saul Insurance  B.F. Saul Insurance



Michael Cronin, Senior Vice President
301.986.6151
Michael.Cronin@bfsaul.com



Ben Guttman, Advisor
301.986.6815
Ben.Guttman@bfsaul.com



Dami Ajayi, Vice President
301.986.6280
Dami.Ajayi@bfsaul.com

B.F. SAUL INSURANCE

Expert Advisory. Claims Advocacy.